## **Adidas - Product Launching Vietnam**

Footfall | Retail Chain | Agency | Vietnam | 2019 OCT - 2019 NOV



#### **OBJECTIVES**

Configure **Hyperlocal display ad** strategy that contains new sportswear products for each of the 17 brick & mortar stores across 6 cities of Vietnam. Targeted Geofence: 200m around each location.

**Footfall Attribution** to drive in-store traffic as the primary KPI. **Impressions and clicks/ CTR%** as secondary.



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### **OUR SOLUTIONS**

#### **M&A Hyperlocal Targeting**

technology focuses on:

- Demographic audience:
  - Age: 18-30
  - Gender: Female & Male
  - Hobbies: sports, sneakers
- Location: 200m radius advertising around each store in 6 cities: Hanoi, Ho Chi Minh, Da Nang, Nha Trang, Binh Duong, Hai Phong

Adidas creatives medium rectangle (300x250) and interstitial sizes (320x250/728x90) including **Dynamic Element**, indicating the distance from user's location to nearest stores with selected App/Sites relevant to entertainment, news, shopping, fitness, etc



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### **RESULTS**

Delivered ~2,000,000 Impressions

Achieved high performance Of CTR

1.22%

Targeted

17
stores

~1,000

Tracked footfall

